

Bath Iron Works

Economic Impact on Maine



For 132 years, Bath Iron Works (BIW) has served as an essential element of both our national security and our state's economy. Here in Maine, BIW provides high-paying, secure jobs to thousands of workers and keeps the state's economic engine churning as we serve our nation as critical infrastructure.



BIW CREATING SECURE, HIGH-PAYING JOBS

- Employing more than 6,800 shipbuilders from all 16 counties in Maine. In 2019 alone, BIW hired more than 1,800 new employees.
- Offering competitive wages, with an average annual salary of more than \$58,000.
 - Average annual base wage for the production workforce is \$49,480, well above average Maine production wages at \$40,414.
- Providing tremendous opportunities for career advancement. For example, one BIW employee – who began as a General Laborer - realized a 17% compounded annual growth of wage through career progression within a 3.5 year period.
 - After 2,000 hours of work, an entry level General Laborer will earn two wage increases, amounting to a 14% increase and earn \$18.36 per hour.
- Partnering with the Maine Community College System and establishing BIW Training Academy at Brunswick Landing to deliver multi-trade training, focused on hands-on learning.
- Investing more than \$13M in recruiting, hiring and training employees in 2019.
- Ensuring competitive benefits, including:
 - Excellent health care plans, covering more than 12,000 employees and their family members
 - Competitive retirement benefits
 - A variety of leave benefits
 - Short-term disability insurance
 - Life insurance
 - Overtime premiums



BIW DRIVING MAINE'S ECONOMY

- Providing more than \$350M in payroll every year.
- Paying more than \$30M in property taxes to the City of Bath over the past 5 years.
- Procuring goods from 296 different suppliers from 13 Maine counties.
- Spending \$125M on goods and services with Maine suppliers in 2018 and 2019
 - \$59M went to small businesses in 2019
- Indirectly supporting thousands of additional jobs in Maine.
- Investing more than \$700M in BIW facilities since 1996.



BIW SUPPORTING LOCAL BUSINESSES DURING COVID-19

As the nation endures unprecedented unemployment due to the COVID-19 economic downturn, BIW is supporting numerous local businesses and charities, helping ensure a strong economy in Maine.

- To encourage social distancing at BIW and support local businesses, BIW purchased more than 100,000 meals for employees since March 16 from local vendors. BIW's meal program has injected more than \$750,000 into the local economy and helped keep local businesses afloat, including:

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| ◦ Casco Bay Food & Beverage | ◦ Firehouse Subs | ◦ Bruno's Wood Fired Pizzeria | ◦ The Cabin Restaurant |
| ◦ J.R. Maxwell | ◦ T. Mateo's Hacienda | ◦ Mae's Café & Bakery | ◦ Little Dog Coffee Shop |
| ◦ Sam's Italian Foods | ◦ Byrnes Irish Pub | ◦ Sisters Gourmet Deli | ◦ Portland Pie |
| ◦ Midcoast Pizza & More | ◦ Fiona's Catering | ◦ The Beale Street Grill, Inc. | ◦ Run with Soup |
| ◦ Bath Brewing | | | |
- BIW partnered with Hardshore Distilling to supply hand sanitizer that is distributed across BIW facilities. BIW's Advanced Concepts team designed and built a device to efficiently refill hand sanitizer stations at BIW. The devices are also being provided to MaineHealth to refill their own dispensers.
- Donated 3,200 medical grade N95 respirators to MaineHealth for distribution to local hospitals and medical facilities based on need throughout the state of Maine.